



In the air-care business for over 36 years.

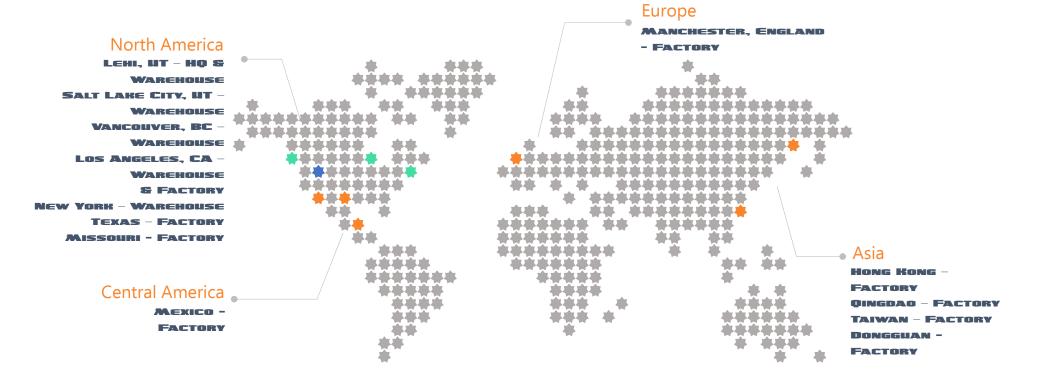
Started selling premium gel air fresheners.

Currently offering many odor control products.

F-MATIC has long been recognized for exceptional fragrances.

Now an international supplier of superior fragrance, home-keeping, janitorial, and sanitation supplies.





# F-MATIC SUBSET





HOW IS THE TWIST UNIQUE?

# F-MATIC INNOVATION



Continuously renewing fragrance



Requires no batteries, fuel cells, or artificial power



Only fragrance oil passive with a leak resistant seal



Spent cartridge is completely recyclable



Easiest commercial refill to activate & install



Lasts a full 60 days





### CONTINUOUSLY RENEWING FRAGRANCE

The Twist can boast superior fragrance delivery because it uses the power of gravity to continuously renew its premium fragrance oils. This means that you have the same scent experience on day 60 that you have on day one.

Since the cartridge is activated on demand, the fragrance oils are preserved until activation. The fragrance will be fresh when you need them and won't degrade over time.





### LEAK RESISTANT SEAL

The Twist was engineered with a unique wick that seals the fragrance oil in the cartridge until the wick absorbs the liquid.

Once activated, it locks into place preventing spills due to tampering or misuse.





#### Daren Bell of Bell Janitorial had this to say:

The Twist system is reliable and does not leak, and its fragrancing durability is far and away the most impressive we've seen to date. Our salesforce developed such confidence in the its competitive advantages that over time they replaced nearly all of their other product installs with Twist. Our salesforce leads with Twist, nearly always closing the sale on demos. We've seen impressive consistent high margin sales growth of Twist ever since launching the product a few years ago.



# EASIEST COMMERCIAL REFILL TO ACTIVATE & INSTALL

Because the Twist has no wrapper or other packaging materials, this lightweight and compact refill takes only seconds to activate and install.

The lightweight cartridge won't break when dropped during servicing.





# EASIEST COMMERCIAL REFILL TO ACTIVATE & INSTALL

#### David Simcox of Mission Linen had this to say:

I have been servicing a large hospital with over 100 units for the last two years. When it came time to service the units with the [old refills] it took about 6 to 6  $^{1}/_{2}$  hours to service all the units. Then I was introduced to the new Twist refill at one of my company's vendor meetings this last March 2018. I ordered the product as soon as I got back to my office. When it came time to change the 100 plus refills at my hospital account, I was able to do it in  $4^{1}/_{2}$  hours. No plastic to remove. Just date the refill, twist, and install.



### Stwist COMPLETELY BATTERY FREE

The Twist is a true passive becuase it requires no batteries, fuel cells, or any other artificial means of power. This not only saves you money, it's better for the environment.





### COMPLETELY RECYCLABLE CARTRIDGE

Once the fragrance oils have evaporated, the spent cartridge is free to be recycled. You won't need to disassemble the product to dispose of components separately. Just toss it in the recycling bin.

The Twist is the greener choice for commercial air-care.





### LASTS A FULL 60 DAYS

Unlike solid wicks whose fragrance degrades from the moment they're made, the Twist fragrance is sealed securely until activated. Timed delivery ensures that the wick never dries out in the 60-day cycle.



## WHAT ABOUT DISPENSERS?

Branded especially for you (if you wish), the Mini Dispenser is simple to use, inexpensive, and completely battery-free!



Easy, push-button open with secure locking mechanism to prevent tampering by end-users.

The Twist will fit in your existing dispensers!

## WHAT ABOUT DISPENSERS?

.......

Branded especiall you (if you wish), Mini Dispenser is to use, inexpensiv completely batter FROM JEFF BAMPTON, CANADIAN LINEN - CALGARY

I have sold over 300 dispensers for the Twist and I can't stop. Thanks, congrats & keep up the amazing work!

sy, push-button h secure locking nism to prevent ng by end-users.



The Twist will fit in your existing dispensers!

## WHAT ABOUT DISPENSERS?

#### **LOW MOQ**

Ten cases of 12 dispensers



#### **LOW COST**

Add your brand for as low as 50¢ per dispenser

#### Private Label the Mini

It's the easy way to increase your visibility.

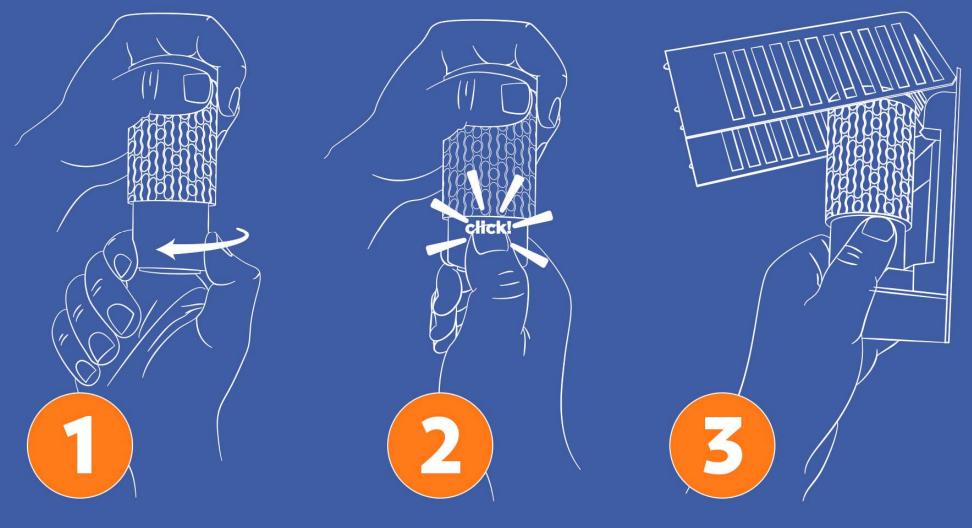
# A WIDE RANGE OF FRAGRANCES



New fragrances for 2018:

Cucumber Melon & Lavender Morning

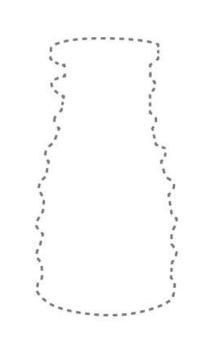
### EASY ACTIVATION



# WHICH IS BETTER? SOLID OR LIQUID?

Scent is pre-filled & already dissipating as it is manufactured, lessening the freshness.

Solids do not have a reservoir to replenish fragrance oils, resulting in uneven scent dissipation. It starts out strong & tapers off over the life of the refill.







**you** determine when to activate the oils & start your 60-day fragrance cycle.

Timed liquid delivery ensures that the wick never dries out during the 60-day cycle. This provides the most consistent delivery of scent & strength.



LIQUID IS MOST EFFECTIVE.

# WHAT ABOUT AEROSOL SPRAYS?

Sprays deliver fragrance in intervals, the scent experience lasting only moments.







The Twist provides fresh fragrance continually for a full 60 days.

When you install a Twist passive air freshener refill in your space you can be sure visitors will experience fresh fragrance that is consistent and steady throughout the life of the refill.

# ONIGUARD

URINAL CLEANER, DESCALER & DEODORIZER



#### THE RESULTS SPEAK FOR THEMSELVES







2 MONTHS



4 MONTHS



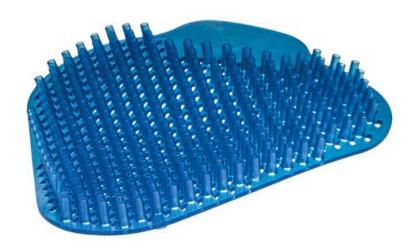
1 YEAR

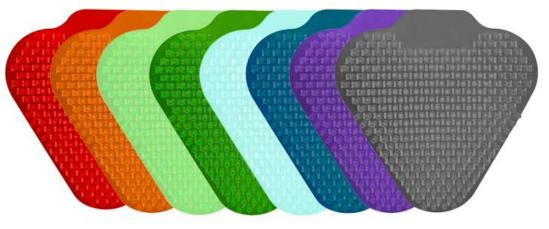


### **OMNIGUARD**

URINAL CLEANER, DESCALER & DEODORIZER

- REMOVES BUILDUP
- O MAINTAINS CLEAN FIXTURE
- O FRAGRANCE ELIMINATES URINE ODORS
- O MADE OF RECYCLED COMPONENTS
- O EASY TO INSTALL





# F-MATIC URINAL SCREENS

- FRESHENS RESTROOM FOR 30 DAYS
- TALL POSTS ELIMINATE SPLASHBACK
- PREVENTS DEBRIS FROM CLOGGING DRAINS
- VOC-COMPLIANT
- IN FRAGRANCES TO MATCH OUR MOST
   POPULAR TWIST REFILLS.



### OFFERS THE COMPLETE RESTROOM PACKAGE

Save time & money with innovative, eco-friendly air-care and preventative urinal-care products that last up to 60 days.











#### **LESLIE BUELL**

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