



### SCOTWOOD ORDERING REQUIREMENTS:

**PRICING:**

- Any orders without correct 2020-21 program price should expect order entry delays, and therefore shipping delays.

Contact Lisa Gulley for a copy of your price program or help with ordering: [lisa@janrep.com](mailto:lisa@janrep.com)

**Ship to Information (REQUIRED)**

- Ship to Address
- Contact Name
- Contact Phone Number
- Does receiver have a DOCK? Note any special delivery services required\*\*

**Special Delivery Services (MUST BE NOTED ON PO)\*\***

- Flatbed deliveries will incur a \$100 upcharge
- Driver Assist, Liftgate Service, etc. will incur additional charges.

SEND ORDERS TO: [lisa@janrep.com](mailto:lisa@janrep.com) or fax to 913-492-0998

SCOTWOOD DIRECT: Ashley Rhoades: [arhoades@scotwoodindustries.com](mailto:arhoades@scotwoodindustries.com) and

Jay Price: [jprice@scotwoodindustries.com](mailto:jprice@scotwoodindustries.com) Fax to: 913-851-3377

**\*\*When ordering direct PO pricing must be correct & all ship to information included to avoid delays\*\***

### EARLY BUY ORDERING SUGGESTIONS:

For orders shipped by October 23, 2020

- Order **special packaging** in the early season, availability after the early season is not guaranteed. Combine with 50# packaging to achieve those ½ truck or full truckload quantities.  
**Special Packaging: Jugs • 10# Bag • 20# Bag • 50# Box • 50# Pail**
- **Do Not Wait Until The Last Minute:** The trucking industry is struggling with driver shortage and increased regulations, so even if there is product getting a truck can extend lead-time.

### ORDERING SUGGESTIONS:

For orders shipped AFTER October 23, 2020

- **50# Bags are best to order** (this size is run most often)
- **Keep SKU's to a minimum** (preferential to not order more than 2 per PO, 1 is best)
- **Special Packaging** items should be ordered BEFORE October 28, 2016, adding these sku's to orders during the season will most likely cause delay. **Jugs • 10# Bag • 20# Bag • 50# Box • 50# Pail**
- **Best to order ½ or full truckload for delivery (easier to set up with a carrier)**  
½ truck quantity 50# Bags = 9 pallets ~ Full truck quantity 50# Bags = 17 pallets

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