SWD SCOTWOOD INDUSTRIES LLC 2021-22 Season

SCOTWOOD ORDERING REQUIREMENTS:

- **PRICING:**
 - Any orders without correct 2021-22 program price should expect order entry delays, and therefore shipping delays.
 Contact Lisa Gulley for a copy of your price program or help with ordering: lisa@janrep.com

□ Ship to Information (REQUIRED)

- Ship to Address
- Contact Name
- Contact Phone Number
- Does receiver have a DOCK? Note any special delivery services required**

Special Delivery Services (MUST BE NOTED ON PO)**

- Flatbed deliveries will incur a \$100 upcharge
- Driver Assist, Liftgate Service, etc. will incur additional charges.

SEND ORDERS TO: lisa@janrep.com or fax to 913-492-0998

SCOTWOOD DIRECT: Jay Price: jprice@scotwoodindustries.com_and copy Ashley Rhoades: arhoades@scotwoodindustries.com Fax to: 913-851-3377

When ordering direct PO pricing must be correct & all ship to information included to avoid delays

EARLY BUY ORDERING SUGGESTIONS:

For orders shipped by October 22, 2021

- Order special packaging in the early season, availability after the early season is not guaranteed. Combine with 50# packaging to achieve those ½ truck or full truckload quantities.
 Special Packaging: Jugs • 10# Bag • 20# Bag • 50# Pail
- **Do Not Wait Until The Last Minute**: The trucking industry is struggling with driver shortage and increased regulations, so even if there is product getting a truck can extend lead-time.

ORDERING SUGGESTIONS:

For orders shipped AFTER October 22, 2021

- 50# Bags are best to order (this size is run most often)
- Keep SKU's to a minimum (preferential to not order more than 2 per PO, 1 is best)
- Special Packaging adding these sku's to orders during the season will most likely cause delay. Jugs • 10# Bag • 20# Bag • 50# Pail
- Best to order ½ or full truckload for delivery (easier to set up with a carrier) ½ truck quantity 50# Bags = 9 pallets ~ Full truck quantity 50# Bags = 17 pallets

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