



# MERCANTILE DEVELOPMENT, INC. CAPABILITY STATEMENT

**DUNS NUMBER: 001826098**  
**CAGE CODE: 3MHK3**  
**EIN: 131829483**  
**NAICS CODE: 322299**  
**SAM REGISTRATION: Active**  
**SMALL BUSINESS ENTERPRISE (SBE)**

EPA ESTABLISHMENT #  
**69463-CT-2**



Certificate # 6865



Certificate # WBE1700665

## CONTACT INFORMATION

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## COMPANY OVERVIEW

Mercantile Development, Inc. (MDI) is a full line manufacturer of professional grade wiping products designed for critical cleaning applications. Family owned and operated for three generations, MDI is dedicated to delivering outstanding products and customer service to partners worldwide. PRO-SERIES® is MDI's proprietary wiper brand proudly made at our 140,000 sq. ft. state-of-the-art manufacturing facility. PRO-SERIES Wipers are the trusted choice in workplaces that value cost-effective, custom solutions designed to meet their specific needs for process-integrated wiping.

## CORE COMPETENCIES

- Dry wipes manufacturing
- Wet wipes manufacturing
- Liquid chemical blending
- Advanced specialty solutions for unique cleaning needs such as on-line printing of product and packaging

## DIFFERENTIATORS

### Laser-focus on Operational Excellence

- Continuous investment in the latest technologies
- Versatile manufacturing operations designed for maximum flexibility and customization capabilities

### Partnerships built on integrity

- 75-year track record building long-term, collaborative relationships
- Unparalleled commitment to total customer satisfaction

### Expertise in Product Design and Program Development

- Proven 5-Step Process solves for unique customer needs
- Process-integrated wiping solutions increase efficiencies, reduce waste and cut costs

### Certifications Align with Customer Goals

- WBENC certification to meet supplier diversity commitments
- ISO-certified QMS assures the highest level of quality is attained

## SUSTAINABILITY THROUGH RESPONSIBLE BUSINESS PRACTICES

*We believe in responsibly using resources for the benefit of future generations. For example, our operations are powered by a 325 kW rooftop solar array, supplying 50% of MDI's power needs from the sun and reducing our carbon footprint by 500 metric tons of CO<sub>2</sub> annually*

***The right partner makes all the difference.  
Choose MDI, The Wiper Specialists.®***

